

**ENGINEERING DEVELOPMENT BOARD**  
**Ministry of Industries and Production**

**COUNTRY PAPER**  
**PAKISTAN**

Pakistan is a South Asian Country having fifth largest population of the world. The automobile sector of Pakistan has long history as the manufacturing started in 1980s.

Pakistan Automobile Industry can be broadly categorized as:

1.	Cars	8 units	Suzuki, Honda, Toyota, Al Hajj Faw, United, Kia, Master, Hyundai
2.	Tractor	8 units	Millat Tractors, Al-Ghazi Tractors, Universal Tractors, Hero Motors, Farm-all Tech, Arzoo, PM Tractors, Orient Tractors(MTW) (3 units Operational).
3.	Truck/Buses	7 units	Hino, Ghandhara (Isuzu and Dongfeng), Master, Afzal Motors, Daewoo Pak Motors, Al-Haj FAW Motors, JW Forland.
4.	Jeeps	3 units	Toyota Fortuner, Honda BRV, Kia
5.	LCVs/Pickups/ Van	7 units	Suzuki, Toyota, Master Motors Limited, Al-Haj FAW Motors, M/s Regal Automobile, JW Forland, Hyundai
6.	Two/Three Wheelers	132 units	Honda, Suzuki, Yamaha and Chinese Co.

M/s United, JW Forland, Kia, Hyundai, Master and Regal have started production recently.

Under automotive Development Policy (ADP 2016-21), Greenfield Status has been granted to 21 companies for manufacturing of cars, light commercial vehicles (LCVs), Sports Utility Vehicles (SUVs), light trucks, heavy trucks, buses and prime movers.

Following, (06) New Entrants have started manufacturing;

- United Motors (Pvt) Ltd (Status Granted on: June 19, 2017)  
*Production Started in October 2018*
- M/s Foton JW Auto Park (Pvt) Ltd  
*(Production Started in December 2018)*
- M/s Regal Automobile Industries Ltd.,  
*(Production Started on July 2018)*
- M/s KIA Lucky Motor  
*(Production Started on August 2019)*
- M/s Master Motors Ltd.,  
*(Production Started on June 2019)*
- M/s Hyundai Nishat Motors  
*(Production Started in December 2019)*

Most of other companies are in the process of establishing their manufacturing facilities. The production volumes in Pakistan remained low and are as under:

Products	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20
Cars	120,332	116,605	152,524	179,944	186,936	218,490	211,365	98181
Jeeps/SUV	1,475	1,217	1,109	773	3,530	13,364	7,525	6,755
*Pick-Up/LCV/ Van	15,264	18,597	30,154	38,231	27,507	32,564	25,306	16,172
<b>Total</b>	<b>137,071</b>	<b>136,419</b>	<b>183,787</b>	<b>218,948</b>	<b>217,973</b>	<b>264,418</b>	<b>244,196</b>	<b>121,108</b>
Trucks	2,284	3,431	4,738	6,648	9,097	9,350	6,130	3361
Buses	650	789	973	1,394	1,339	1,056	1,139	623
<b>Total</b>	<b>2,934</b>	<b>4,220</b>	<b>5,711</b>	<b>8,042</b>	<b>10,436</b>	<b>10,326</b>	<b>7,269</b>	<b>3,984</b>
Tractors	51,977	35,253	45,862	33,982	47,799	71,894	49,902	22,023
Motorcycles	1,657,411	1,703,106	1,770,239	2,060,385	2,473,687	2,761,747	2,437,871	1,659,495
Auto Rickshaw	35,246	48,912	52,591	57,675	84,300	109,651	118,450	57,623
<b>Grand Total</b>	<b>1,884,639</b>	<b>1,927,910</b>	<b>2,063,633</b>	<b>2,189,029</b>	<b>2,834,195</b>	<b>3,217,918</b>	<b>2,857,688</b>	<b>1,863,918</b>

Pakistan has been notified as contracting party to 1958 Agreement of UNECE by the UN Office of Legal Affairs on 24 April 2020 and has been assigned the symbol "E 64". Government of Japan has supported Pakistan's accession to WP-29 by ensuring continuous support through JICA and JASIC. The support will be required in the implementation stage as well.

Recently, Pakistan has announced policy for electric vehicles in which incentives for cars, SUVs, 2-3 wheelers, buses and trucks etc have been announced.